CAPTRUST | Chapter

Comprehensive Medicare Guidance



CAPTRUST has partnered with Chapter to give you personalized Medicare guidance.

Email Chapter at captrust@askchapter.com to learn more about your Medicare options. This service is completely free of charge.

Find the best health coverage

With our proprietary database, Chapter's Medicare experts search every detail of 24,000+ Medicare coverage options nationwide to find the best coverage for you.

Work with unbiased Medicare experts

While most Medicare advisors only have access to a subset of plans, Chapter searches every option from all carriers -- across Medigap, Medicare Advantage, and prescription drug plans -- to ensure that you get the best option for your specific healthcare needs.

Receive end-to-end white glove support

Chapter's team provides you high-touch support, advice, and education year-round. They will answer any questions you have on your coverage or help you improve your coverage as your needs change over time.

Learn more by visiting:
askchapter.org/captrust

BBB ACCREDITED BUSINESS
BBB Rating: A+

nco national council on aging

Frequently Asked Questions

What does Chapter do?

Chapter searches every detail of every Medicare plan to help CAPTRUST clients find coverage that helps maximize their benefits and savings. Chapter is 100% focused on Medicare and has no other lines of business besides Medicare.

Who can Chapter help?

1) Anyone who is already on Medicare and want a free evaluation of their coverage. This is especially important during Annual Enrollment Period (Oct 15 to Dec 7) each year.
2) Anyone who is 6 months away from becoming Medicare eligible: either turning 65 years old, retiring from work, or with certain qualifying disabilities.

How much does it cost to use Chapter?

This is a free service to you and CAPTRUST clients. There is no difference in premium if someone were to work with Chapter or go directly to the carrier.

How does Chapter make money?

Like most Medicare Advisors, Chapter earns commissions from insurance carriers when clients enroll in plans. Unlike most Medicare Advisors, Chapter will recommend plans that do not pay them, and Chapter's Medicare advisors are not paid more or less based on plans they recommend. They are incentivized to pick the right plan based on an individual client's needs.

Can I join the consultation with my clients?

To ensure compliance with applicable laws and regulations and to further protect clients' privacy with regard to information subject to HIPAA, Financial Advisors will not be permitted to participate in any calls between Chapter and referred clients.

Can I contact Chapter if I have questions?

Yes, the Chapter team is happy to answer any other questions you have! Feel free to reach out to our dedicated team at Chapter by emailing: CAPTRUST@askchapter.com

QUESTIONS?
captrust@askchapter.com

TO REFER A CLIENT:
askchapter.org/captrust